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Department of Justice  
The Government of the Hong Kong  
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ASIAN  
ACADEMY OF  
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LAW

WEBINAR

# HONG KONG BUSINESSES AND THE CISG:

## The 'Must Knows' from International Court Practice

**DATE: 30 Oct 2020**  
**TIME: 12:30-13:30 (GMT+8)**



The United Nations Convention on Contracts for the International Sale of Goods (CISG) is an international commercial law treaty which provides a set of uniform rules governing the formation of the contract of sale and the rights and obligations of the seller and the buyer arising from such a contract.

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As more and more countries adopt the CISG (currently, with 94 state parties from all over the world), the number of businesses and cross-boundary sales contracts that fall within its sphere of application grows. A working knowledge of the CISG will therefore be highly beneficial to both transaction and litigation lawyers.

In this webinar, Professor Dr Ulrich G. Schroeter, a renowned CISG expert, will share with participants the 'must knows' from international court practice that has developed under the CISG. In particular, he will address some of the most frequently litigated issues under the CISG, including those of particular relevance to Hong Kong businesses, which are therefore important for practitioners to be aware of at both the contract drafting and litigation stage.



Enquiry: [events@aail.org](mailto:events@aail.org)

FREE Registration: <https://events.aail.org/en/event/2020HK-CISG/>



12:30 - 12:35 **Introduction by Moderators**

12:35 - 13:15 **Presentation by Professor Ulrich G. Schroeter**

13:15 - 13:30 **Q & A**

## SPEAKER



### **SCHROETER, Ulrich G.**

Professor of Private Law  
University of Basel, Switzerland

Professor Schroeter is Professor of Law at the University of Basel in Switzerland. He has published extensively in the fields of contract law, international trade law, arbitration, treaty law, commercial law and financial markets regulation. His research has been cited by courts worldwide, including Australia, Austria, Germany, the Netherlands, Switzerland and the US, as well as by Advocates General at the European Court of Justice. One area of focus for Professor Schroeter's research is the 1980 Vienna Sales Convention, i.e. the CISG. He is the co-editor of Schlechtriem/Schwenzer/Schroeter, *Kommentar zum UN-Kaufrecht (CISG)* (7<sup>th</sup> ed. 2019) and of the forthcoming *Slechtriem & Schwenzer: Commentary on the UN Convention on the International Sale of Goods (CISG)* (5<sup>th</sup> ed., to be published 2021), and has also authored the leading German textbook on the CISG (Schlechtriem/Schroeter, *Internationales UN-Kaufrecht*, 6<sup>th</sup> ed. 2016). Professor Schroeter regularly advises on CISG matters. He serves as the national correspondent for Switzerland to the United Nations Commission on International Trade Law for the CISG and is a member of the CISG Advisory Council.

## MODERATORS



### **LAI, Adrian**

Deputy Secretary General  
Asian Academy of International Law

Adrian is a practising barrister in Hong Kong; he is also a Certified Public Accountant of Hong Kong and holds the specialist qualification in insolvency matters. Adrian maintains a predominantly civil practice and has been engaged as Counsel on matters relating to arbitration, banking, commercial, company, construction, professional accountants / auditors' negligence and professional disciplinary proceedings. Through practice Adrian has developed a wealth of experience and expertise on arbitration matters. He is on the Panel of Arbitrators of Hong Kong International Arbitration Centre and has been appointed as sole or co-arbitrator on international commercial arbitrations. Apart from sitting as an arbitrator, Adrian has been engaged as Counsel to advise or appear in international or domestic commercial arbitration, investor-State arbitration and State-State arbitration. Insofar as arbitration related litigations are concerned, he appeared as Counsel on important cases such as *FG Hemisphere v. Congo*, *Pacific China Holdings v. Grand Pacific Holdings*, *Shangdong Hongri v. Petrochina Int'l*, *S v. B*, *Re Inigma Technology*, *Gongbenhai v. HKIAC* and *TNB v. China National Coal*. He is often invited to speak on topical issues of arbitration. Adrian maintains an academic interest in international law. He graduated with a Master's degree on Public International Law and also attended The Hague Academy of International Law. He also spoke on the topics of 'Jurisdictional Immunities and Chinese State-Owned Enterprises' at the Colloquium on International Law and international investment dispute resolution on other occasions.



### **WONG, Peter Hing Hong**

Deputy Law Officer (Treaties & Law), International Law Division  
Department of Justice, Hong Kong SAR

Mr Wong Hing Hong, Peter obtained his Bachelor of Laws degree from The University of Hong Kong (1988), the Master of Law from the University of Cambridge (1990), and the Bachelor of Social Sciences from The Open University of Hong Kong (2004). He was admitted as a solicitor in Hong Kong (1992) and England and Wales (1993). Mr Wong joined the Legal Policy Division of the Department of Justice in 1994 (then Legal Department). He served as Deputy Principal Government Counsel in the International Law Division, Deputy Solicitor General (Constitutional Affairs) and subsequently Deputy Solicitor General (Policy Affairs) in the Legal Policy Division before being appointed as the Secretary to the Law Reform Commission of Hong Kong (HKLRC) to oversee the publication by the HKLRC of several consultation papers in both civil and criminal law matters. As from January 2019, he returned to the International Law Division as Deputy Law Officer (Treaties and Law) to take charge of the Treaties and Law Unit. Mr Wong is a Fellow of the Chartered Institute of Arbitrators (FCIArb) and a CEDR Accredited Mediator.